# **Strategies to Exceed** Job Seekers' and Employees' Expectations

Employers need to exceed expectations to attract and retain highly skilled talent. From remote work to competitive compensation, these are some top strategies to boost hiring and retention.

## **Increase Compensation and Benefits**

Many employees want higher pay and better benefits due to inflation. Giving raises and additional benefits can reduce turnover and help companies stay competitive.

# Give Professional Growth Opportunities

Offering growth opportunities like tuition reimbursement and access to online courses builds trust. Employers can dedicate a few hours each week for employees to learn and implement new skills into their roles.

Average salary per year in the US for: <sup>1</sup>

**Financial Specialists** 

**Financial Managers** 

\$92,290 \$166,050

<sup>1</sup>U.S. Bureau of Labor Statistics, May 2022 National Occupational Employment and Wage Estimates United States.

#### **Offer Work-From-Home**

47%

of employees surveyed want employers to offer tuition reimbursement for ongoing education. (Sparks LinkedIn Poll)

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#### **Full or Part-Time**

Letting employees work remotely can boost retention. It also lets employers expand their talent search beyond their local area and reduce in-office-related expenses.

57%

of employers surveyed plan to hire for all remote positions. (Sparks LinkedIn Poll)

98%

of those surveyed want to work remotely at least some of the time indefinitely.<sup>3</sup>

<sup>3</sup> Buffer, State Of Remote Work 2023. Surveyed 3,000 global remote workers.

### **Prioritize Work/Life** Balance

Employees working themselves to the point of burnout negatively impacts their mental health and ability to do their best work. Providing flexible work hours and encouraging them to take time off to vacation, spend time with family, complete errands, etc. lets them return to work feeling refreshed and less stressed.

27%

of employees surveyed want flexible work hours. (Sparks LinkedIn Poll)

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